

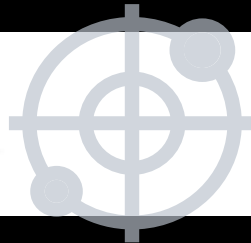
Microsoft 365 Defender for Business

Elevate your customers' security and grow your business with Microsoft 365 Defender for Business.



300%

300% increase in ransomware attacks, with more than 50% directed against small businesses¹



One in Four SMBs have been targeted by cyberattacks in the last year²

90% of SMBs would consider hiring a new MSP if they offered the right security solution²



Microsoft 365 Defender for Business is **an enterprise-grade device security solution designed to protect businesses with up to 300 employees against sophisticated cyber threats across various platforms and devices.** It's included in Microsoft 365 Business Premium and available as a standalone subscription for £2.30 per user per month - protecting up to five devices for each user.

¹ - [Homeland Security Secretary Alejandro Mayorkas, 06 May 2021 ABC report](#)

² - [Official Statistics Cyber Security Breaches Survey 2022](#)



Enterprise-grade Security Solution



Threat & Vulnerability Management



Attack Surface Reduction



Next Generation Protection



Endpoint Detection & Response



Auto Investigation & Remediation

IDENTIFY

PROTECT

DETECT & RESPOND

RECOVER



Increase security and reduce risk:

Boost your customer's security across their devices - with artificial intelligence (AI)-powered automation to quickly protect, detect, and respond to threats with advanced technologies like endpoint detection and response and threat and vulnerability management.



Secure your customers with ease:

View all your customer's Defender for Business security incidents and alerts through a single pane of glass. Standardise on one solution across customer devices - Windows, iOS, Mac, and Android.



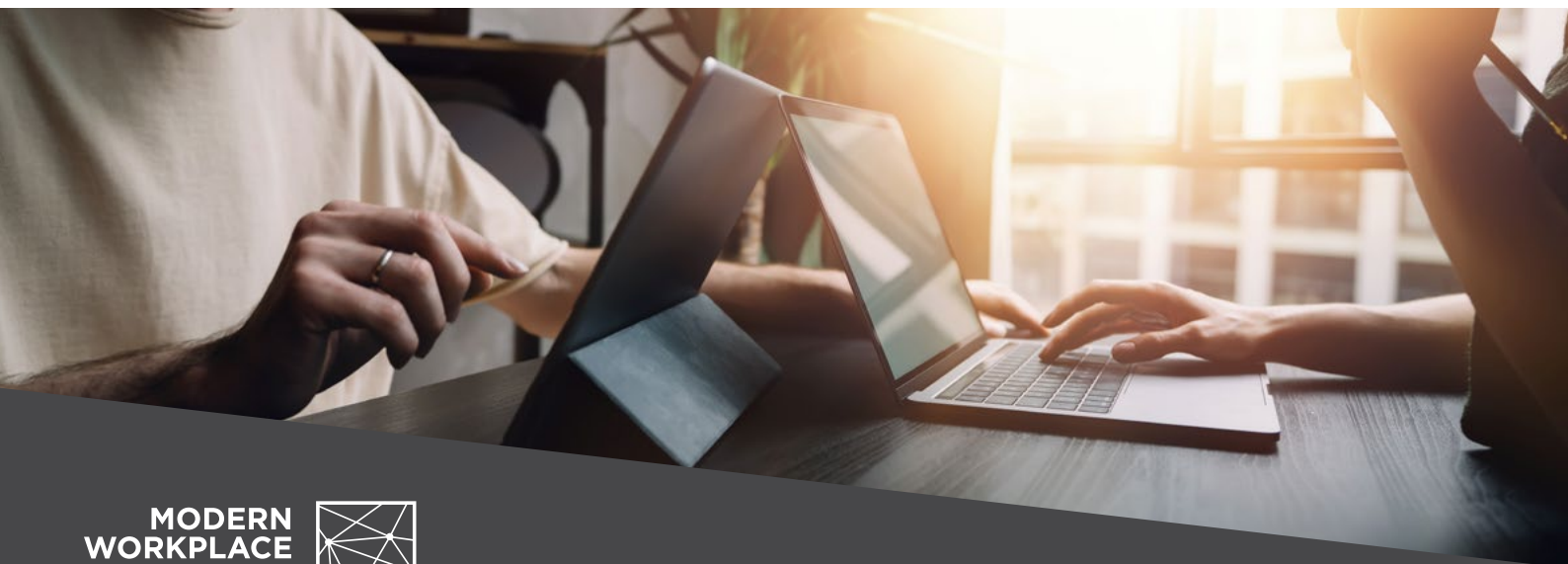
Grow revenue and reduce operational costs:

Reduce operational and support costs with a simplified solution that doesn't require specific security expertise and build new, higher-margin, standardised endpoint security services.



Engage new customers and upsell the broader Microsoft portfolio

Use Microsoft 365 Defender for Business as an entry point for new customers whom you can then upsell to the broader Microsoft portfolio of SMB offerings like Microsoft 365 Business Premium or add other Azure and Microsoft security solutions.



Incentivised opportunities

Grow your bottom line with increased Microsoft Incentives! Get up to 19% rebate back from Microsoft monthly for every Business Premium license sold!³



DO MORE WITH LESS!

Consolidate your costly point solutions with Microsoft 365 Defender for Business. Get 16.7% off Microsoft 365 Defender for Business today until 30th June 2023⁴

³ Must hold an active Legacy Silver or Gold Competency or one of the six Solution Designations and be enrolled in the Microsoft Commerce Incentive programme to qualify. See FY23 Incentive guide for qualifying programmes.

⁴ Discount for net-new Microsoft 365 customers, customers upgrading to Defender for Business and customers migrating from CSP to NCE. This offer only applies to Microsoft 365 SKUs purchased through NCE on a monthly commitment term from 1st September 2022 to 30th June 2023. Promotional pricing will stop applying at the first monthly anniversary after 30th June 2023.