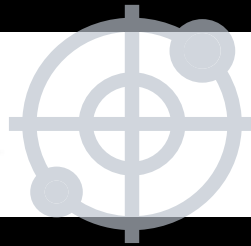


Microsoft 365 Business Premium

Create new revenue streams and accelerate your customer's digital transformation with Microsoft 365 Business Premium.



300% increase in ransomware attacks, with more than 50% directed against small businesses¹



One in Four SMBs have been targeted by cyberattacks in the last year²

90% of SMBs would consider hiring a new MSP if they offered the right security solution²



For partners serving small and medium businesses (SMBs), [Microsoft 365 Business Premium](#), enables you to create standardised managed services offerings around remote access, productivity, and security that can deliver an ongoing revenue stream and profitability.

¹ - Homeland Security Secretary Alejandro Mayorkas, 06 May 2021 ABC report

² - Official Statistics Cyber Security Breaches Survey 2022

Layered security with Office and Teams



Collaborate in real time:

- Video Conferencing
- Co-authoring
- Phone system (Business Voice add-on)
- Group Chat
- App integrations
- Easy access to files,



Enable secure access and protect identity:

- MFA Conditional Access
- Azure Virtual Desktop
- App Proxy
- Dynamic Groups



Defend against cyberthreats and data loss:

- Azure Information Protection
- Microsoft Defender for Office 365
- New! Microsoft Defender for Business
- Cloud App Discovery
- Office 365 DLP



Easily secure and manage devices:

- Intune Device Management
- Autopilot
- Intune Mobile App Management



Secure your customers and manage risk: Elevate your customer’s security in remote/hybrid environments by upselling to Microsoft 365 Business Premium. Accelerate shift to cloud and reach new higher margin customers.



Grow your profits through standardised managed services: Leverage Microsoft 365 Business Premium as a foundation to create an ongoing flywheel of recurring high-margin standardised managed services offers for remote access, teamwork and security. Build additional services for monitoring, alerts and compliance to become your customers outsourced IT team.



Reduce operational cost and complexity: Standardisation on an integrated, comprehensive security and productivity toolkit reduces the learning curve for IT and support staff and reduces time to market. Plus, unified administration, licensing and billing reduce cost and complexity.



Incentivised opportunities

Grow your bottom line with increased Microsoft Incentives! Get up to 19% (21.5%) rebate back from Microsoft monthly for every Business Premium license sold!³



DO MORE WITH LESS!

Consolidate costly point solutions with Microsoft 365 Business Premium. Get 16.7% off Microsoft 365 Business Premium today until 30th June 2023⁴

³ Must hold an active Legacy Silver or Gold Competency or one of the six Solution Designations and be enrolled in the Microsoft Commerce Incentive programme to qualify. See FY23 Incentive guide for qualifying programmes.

⁴ Discount for net-new Microsoft 365 customers, customers upgrading to Business Premium and customers migrating from CSP to NCE. This offer only applies to Microsoft 365 SKUs purchased through NCE on a monthly commitment term from 1st September 2022 to 30th June 2023. Promotional pricing will stop applying at the first monthly anniversary after 30th June 2023.