Our approach to Azure delivery is different. Access training, resources, and expertise, with a team of specialists assisting you through.

The Azure Solutions team at intY provide partners with expertise and consultative advice around Azure services.

What is Azure?

Microsoft Azure is a collection of integrated cloud services with huge capabilities for organisations of all sizes. Its products and services are used in combination to solve a multitude of business problems.

a collection of integrated cloud services with huge capabilities

Azure Includes:

- Infrastructure as a Service (IaaS)
- Platform as a Service (PaaS)
- Software as a Service (SaaS)
Why Azure is the most popular platform
As the fastest growing cloud platform on the market, it’s secure, flexible, multi-functional, scalable and provides performance-efficient storage services.

Guiding you through the complexities of Azure
We’re focused solely on one mission – to simplify Azure and help MSPs grow their own cloud practices. Whether you’ve just started exploring your Azure offering or if you already have a cloud practice, our established team of accredited experts are here to be your Microsoft Azure Partner – enabling you to deliver your own repeatable, scalable Azure solution.

Whether you had a customer who is looking to migrate to Azure, modernise their current Azure estate or plan a Cloud journey, the Azure Solutions team are here to assist. The team operate in specialisms, all with infrastructure-as-a-service (iaaS) expertise, but with each individual specialising in a subsection of Azure including:

- Virtualisation
- Security
- Data and more

Why customers love Azure:
- Familiarity with Windows
- No need to worry about hardware, as Azure uses Virtual Machines (VMs)
- Cost-effective as you only pay for what you use
- Rapidly scale up or down - increase or decrease users in an instant
- Adaptable for hybrid models - integrates the cloud with on-premises infrastructure

What’s in it for you?
As an Azure technical consultant, you can deliver long-term value to customers, with recurring revenue streams. It’s a fantastic business opportunity like no other.

Through Azure you can:

1. Make migration happen - help customers move and optimize their workloads in Azure.
2. Provide long-term managed services for customers across infrastructure, platform and app life cycle, privacy, security, compliance, DevOps, and governance.
3. Help customers plan, design, and develop digital transformation - for web, client, and mobile applications.
4. Build a microservices-based, cloud-native architecture that makes it easier to develop and scale your applications.
5. Harness the latest innovations from Microsoft in advanced analytics, machine learning, AI, IoT, blockchain, mixed reality, and e-commerce platforms.
6. Develop repeatable vertical and line-of-business solutions and package them to create a new recurring revenue stream.

If you’d like to find out more about how we can best support you with your Azure solutions, please get in touch today.

Contact the Azure Practice Team >>