

Business Upselling from Exchange Online to M365 Business Basic

Questions to ask:

Acquiring new customers can be time-consuming and expensive. But there is another way to meet your revenue targets...

Why not use your database of current clients to assist in advancing them up the Microsoft stack instead?

By moving your customers to more premium SKUs you're empowering them with tools for better collaboration and security whilst also increasing your 'per seat' revenue and opening the doors to additional ongoing advisory, adoption and managed services which increase your margins and make your customers stickier.



Can your employees work from anywhere?



How do you conduct meetings with remote Team members and customers?



How much are you paying for your productivity solutions?



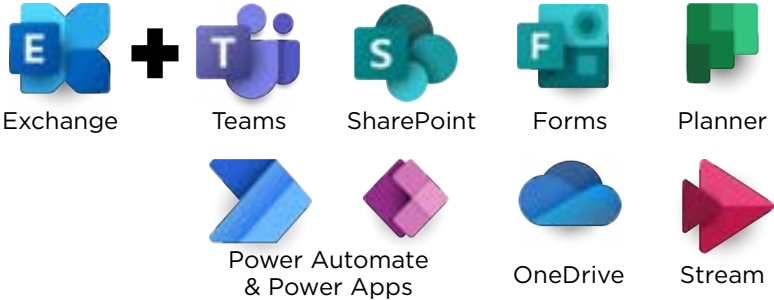
How do you store and share files?




Exchange Online





Microsoft 365 Business Basic





Added Value


 **Microsoft Teams** - Chat, Meet, Call and Collaborate in a single app with Video conferencing, Screen sharing, File sharing and co-authoring and built-in Privacy & Security.

 **Apps** - Access Word, Excel and PowerPoint from anywhere on your favourite browser. Enjoy the familiar Office experience you know and trust. Share your documents with anyone and work together in real-time.

 **SharePoint** - Company intranet packed with intelligent features and available from anywhere. Share and manage content, knowledge, and applications to empower teamwork, and seamlessly collaborate across the organisation.

 **Forms** - Collect data and make better decisions with an easy form to create polls, surveys and quizzes. Visualise data in seconds with powerful, real time charts and automatically generated reports.

 **OneDrive** - Enjoy 1TB storage per user to access and protect your business. Share and collaborate from anywhere, on any device. Protect and recover files from accidental deletes or malicious attacks.

 **Planner** - Organise teamwork with intuitive, collaborative, visual task management. Create Kanban boards using content rich task cards with files, checklists, labels, and more.

Do more with less

16.7% discount off Monthly NCE sku across any of the following products:

- Microsoft 365 Business Basic
- Microsoft 365 Business Standard
- Microsoft 365 Business Premium

For net new customers or existing customers upselling to a more premium product.